

St. Louis, MO Fall 2008 minutes reviewed:

President Weller calls for a motion to accept minutes from last meeting. Ed Walsh made motion to approve. Mark Sawyer second.

Financial Report:

Reported for period ending 1/30/09 that we have a balance in our account of \$27,513.29. Interest income of \$12.28. Total revenue is \$60,118.48. Dues receivable are \$37,725.07. Gary Weller read treasurer's report. Tim Buechel, Treasurer was absent. Spoke about financial obligation of \$10,000.00 for 2008 to the Natural Stone Council. Treasurer will pay this obligation in early 2009. Without future winter meetings, we should be able to increase balance sheets. Bank account, have found extra \$4,000.00 +. President Weller calls for a motion to accept treasurer's report. Mike Beckman makes a motion to accept treasurer's report. Michelle Hoferer second. Motion passed.

Directors will continue for (1) more meeting. Gary Stroeing will head nomination committee. We are looking for new faces for these seats:

Mark Sawyer - President
Gary Ballerini - Treasurer
Michelle Hoferer - Vice President
Brian Porto - Secretary
Brundene Van Ness - Director

Future Meeting Sites:

President Weller asks for an update on upcoming meetings...

Glenwood Springs, CO Meeting. Martin spoke about his concern over the Fall meeting. Pam Pine is willing to go forward with the meeting. Board will poll members to see who is coming. We need to keep people on board and interested in coming.

Craig Kisser spoke about possible sponsorship levels by other firms.

Brad Poynter spoke about how membership is typically not receptive to sponsorship.

Show of hands for Colorado meeting. Everyone in meeting room is going.

Changes in Bylaws were discussed. The following Bylaw changes are as follows:

1). **REPEAL** ARTICLE III: MEMBERSHIP

Section 7. To carry out the objectives of the association (Section I), Attendance at membership meetings is mandatory. Member firms are required to attend a minimum of one of every three consecutive

meetings. Failure to do so will result in the member firm being expelled.

2). **REVISED** ARTICLE VII: MEETINGS

Revised Section 1. There shall be a minimum of one (1) general meeting of the Allied Stone Industries per year, the time and place of each successive meeting to be determined by a vote of the members at each meeting.

New Members are:

- 1). Gary Galassi Stone & Steel, Gary Gallasi
- 2). Adirondack Natural Stone, LLC., Andre' Hagadorn
- 3). Christie Cut Stone Co., Inc., Bond Christie

Recent Resignations are:

- 1). Mezger Enterprises, Ltd.
- 2). Waller Brothers Stone Company

Gary Weller and Brad Poynter spoke to Frank Waller about his resignation. Also spoke with Mezger Enterprises.

Discussed need for new members. Bring guests to Fall 2009 meeting.

Ed Walsh gave report on Natural Stone Council.

There was discussion about promoting the Natural Stone Council brand. The Natural Stone Council video is under its 3rd revision.

Spoke about the committees:

- 1). Advertising
- 2). Website
- 3). Logo - Genuine stone/natural choice (Is the Logo Trademarked?)
- 4). Fund raising committee
- 5). Green committee - Sustainability + Life Cycle Assessment
University of Tennessee is working with Natural Stone Council in this endeavor.
- 6). Check-Off program: Will be the future fund-raising tool for the Natural Stone Council.

Brian Porto of Tri-State Stone & Building Supply spoke about the need to be careful how the Check-Off program is implemented.

There was discussion about real stone, cast-stone and foreign stone concerns.

New Business

Morgan Jones passing January 10, 2009. Keep Sarah Jones in thoughts.

Allied Stone Industry website changes, contact Gary Ballerini or Ranier Devido at Ranier Devido Stone & Marble Company.

Brian Porto, Tri-State Stone & Building Supply, Inc. suggested he knew someone that could update the website. Perhaps at no charge.

There was discussion about ideas to update the website.

Possible committee to make major changes to Allied Stone Industries website. How to get membership input. Brian Porto will start the process.

Roundtable discussion:

Mostly about economic environment and the downturn in the housing/building market.

Fred Becker and Mark Sawyer thanked Brad Poynter for his work in hosting the meeting.

Gary Weller thanked all for their comments.

Gary asked for motion to adjourn. Ed Walsh made motion. Brian Porto second motion. All in favor, motion passed.

Meeting closes at 1:00 P.M.

